

2008 Single Sheets Rates EFFECTIVE JANUARY 1, 2008

Maximize your advertising dollar by utilizing the production and distribution resources of *The Salt Lake Tribune* and *Deseret Morning News* to reach your customers and best prospects.

SINGLE SHEET

COST PER THOUSAND

Quantity	Subscriber Only	Subscriber + TMC
20,000	\$79	\$73
35,000	\$71	\$67
50,000	\$62	\$56
100,000+	\$43	\$38

Trim size: 8.5" x 11". Image area: 8" x 10.5".
Single-sheet offset paper in full color, 2 sides* on 60 lb. paper.

**Pricing includes full color or less.
Add \$2.00 per thousand for 60 lb. gloss.*

BIG SHEETS

COST PER THOUSAND

Quantity	Subscriber Only	Subscriber + TMC
50,000	\$73	\$69
100,000	\$57	\$53
200,000+	\$51	\$46

Trim size: 10" x 11.5". Image area: 9.75" x 11.25".
Single-sheet offset paper printed in full color* on 60 lb. paper.

**Pricing includes full color or less.
Add \$2.00 per thousand for 60 lb. gloss.*

11 X 17

COST PER THOUSAND

Quantity	Subscriber Only	Subscriber + TMC
50,000	\$99	\$95
100,000	\$81	\$74
200,000+	\$75	\$70

Trim size: 8.5" x 11". Image area: 8.375" x 10.875".
4 pages, full color* heat set.
Add \$4.00 per thousand for gloss stock.

**Pricing includes full color or less.*

TARGETED DISTRIBUTION

Subscribers

Distribution can be targeted to *The Salt Lake Tribune* and *Deseret Morning News* subscribers by ZIP code, allowing you to reach your best prospects either geographically or demographically.

Non Subscribers

Your flyer can also be inserted in *Smart Buys*, our weekly shared-mail product delivered each Monday/Tuesday to households that do not subscribe to either newspaper. Distribution in *Smart Buys* can also be selected by ZIP code. A combination of *The Salt Lake Tribune*, *Deseret Morning News* and *Smart Buys* enables you to saturate 99 percent of the homes in the ZIP codes you select.

Deadlines

Three-week minimum advance notice is required. Please see your MediaOne of Utah account executive for specific deadlines.

4770 South 5600 West West Valley City, Utah 84170-4005 TEL: 801-237-2815 FAX: 801-237-2519

12/18/07 lb

BACKGROUND

Newspaper Agency Corporation (NAC) was founded in 1952 by *The Salt Lake Tribune* and *Deseret Morning News* to manage the newspapers' advertising, printing and circulation. The two newspapers remain under separate ownership and are editorially independent.

Over the years NAC has expanded to provide many additional products beyond *The Salt Lake Tribune* and *Deseret Morning News*. **MediaOne of Utah** was created to better manage what has become the largest media agency in the state.

Circulation

The circulations of *The Salt Lake Tribune* and *Deseret Morning News* are verified every year by the Audit Bureau of Circulations. A circulation card based on the most recent audit, or a copy of the audit itself, is available upon request.

Affiliations

MediaOne of Utah is a member of the Audit Bureau of Circulations, which verifies the circulation of the two newspapers each year. We are also a member of the Advertising Checking Bureau. You may reach our national advertising sales office by calling (801) 237-2721 or, outside Utah, by calling (800) 944-4220.

RETAIL POLICIES

Submitting an advertisement for publication or distribution represents the advertiser's agreement to abide by the policies and procedures of MediaOne of Utah, agent for *The Salt Lake Tribune* and *Deseret Morning News*.

Retail advertising rates are available only to advertisers who own or operate their own businesses selling products or services directly to the general public in Salt Lake, Utah, Davis, Weber, Summit, Wasatch and Tooele counties. No agency commission can be deducted from regular retail rates.

All other non-conflicting terms and conditions of publishers rates in effect at time of publication apply.

Publishers' Rights

The publishers of *The Salt Lake Tribune* and *Deseret Morning News* reserve the right to reject, reposition, edit or cancel advertising at any time, before or after acceptance

for publication. Additionally, they may insert the word "advertising" above or below any advertisement.

Adjustments

Although every effort is made to ensure advertisements run without error, some mistakes may occur. **MediaOne of Utah** and the newspapers' publishers are not responsible for any damages. Adjustments will be made at **MediaOne of Utah's** discretion, on first publication only, and will not exceed the space occupied by the error. All requests for adjustments must be made within 30 days of the first scheduled publication. No adjustments will be made for errors the advertiser fails to mark for correction on the proof. **MediaOne of Utah** is not responsible for errors of omission.

Advertising orders directing insertions of advertising in specific positions or designated page "or omit" will not be accepted. **MediaOne of Utah** will attempt to meet customer requests, but will make no adjustment, republication or refund because of advertising position.

All efforts should be made to contact **MediaOne of Utah** regarding billing errors within 30 days of receiving the statement. **MediaOne of Utah** reserves the right to go back only to the most current 12 months on any adjustments requested.

Advertising Exceptions

The Deseret Morning News does not accept advertising for alcohol (including beer), tobacco, tea or coffee; NC-17 or X-rated movies; unlicensed massage therapy; astrology services; or gambling.

Neither paper will knowingly accept advertising for a book, motion picture or product involved in pending litigation.

The Salt Lake Tribune and *Deseret Morning News* are an effective and cost-efficient way to help expand your presence and bring diners to your door. For more information, please contact your MediaOne sales representative or call (801) 237-2815.